

Western Alliance Bank Strengthens Multifamily Housing Finance Group With Addition of Charles Jones

2025-07-02

LOS ANGELES--(BUSINESS WIRE)-- Western Alliance Bank today announced that Charles Jones has joined the organization as senior director of Multifamily Housing Finance. Based in Los Angeles, he will lead a team that creates optimal, sector-specific financing solutions for multifamily developers, including workforce housing projects, throughout the United States.

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Jones brings over 25 years of commercial real estate finance experience to the role.

Previously, he served as managing director and vice president of originations at M&T Realty Capital Corporation (MTRCC), where he specialized in structuring and originating debt solutions for commercial real estate properties nationwide, coming to that role after a similar position at Hunt Real Estate Capital (now Lument).

His expertise in multifamily finance was refined during a nine-year tenure at Fannie Mae Multifamily, where he developed tailored financing strategies for some of the nation's largest publicly traded and privately held multifamily real estate operators. Prior to that, he was vice president and investment manager at Citylink Investment Corporation in San Diego, where he was responsible for structuring private placements, leading real estate investment offerings and preparing annual business plans.

"We are excited to bring Charles' expertise to Western Alliance Bank clients," said Monika Suarez, managing director of the Municipal Finance, Nonprofit Finance and Multifamily Housing Finance groups at Western Alliance Bank. "He brings deep and nuanced expertise in commercial real estate finance to the role, which will serve our customers

and our communities as we continue to expand our offerings to meet the needs of builders, developers and residents across the U.S.”

Jones’ experience and skills span mortgage banking, construction lending, equity capital raises, real estate development, investment advisory and corporate real estate account management.

“I chose to join Western Alliance Bank’s Multifamily Housing Finance Group because it offers a comprehensive set of products and solutions, backed by a unique commitment to client relationships and service,” Jones said. “Western Alliance has so much to offer, and I look forward to using my real estate finance experience and strong credit and capital markets background to benefit our customers.”

Mr. Jones holds a Bachelor of Science in Industrial Engineering and a Master of Business Administration from Northwestern University, having completed his graduate studies at the Kellogg School of Management.

About Western Alliance Bank

With more than \$80 billion in assets, Western Alliance Bancorporation is one of the country’s top-performing banking companies. Its primary subsidiary, Western Alliance Bank, Member FDIC, offers a full spectrum of tailored commercial banking solutions and consumer products, all delivered with outstanding service by banking and mortgage experts who put customers first. Major accolades include being ranked as a top U.S. bank in 2024 by American Banker and Bank Director and receiving #1 rankings on Extel’s (formerly Institutional Investor’s) All-America Executive Team Midcap Banks 2024 for Best CEO, Best CFO and Best Company Board of Directors. Serving clients across the country wherever business happens, Western Alliance Bank operates individual, full-service banking and financial brands with offices in key markets nationwide. For more information, visit **Western Alliance Bank**.

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Source: Western Alliance Bancorporation