

Western Alliance Bank Launches Private Client Group for High-Net-Worth Individuals and Their Advisors

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PHOENIX--(BUSINESS WIRE)-- Western Alliance Bank (NYSE:WAL) today announced the launch of a new national group: the Western Alliance Private Client Group. The new group brings full-service concierge banking and mortgage products and services to high-net-worth individuals and their advisors.

Dean Indot, Director, Private Client Group, Western Alliance Bank

Based in Beverly Hills, Calif., where the Bank already has

sizable operations and a large client base, the Western Alliance Private Client Group is led by industry veterans John Maguire and Dean Indot.

“Western Alliance is a top-performing, \$85+ billion national bank that is known for our outstanding, personalized service and tailored solutions,” said Tim Bruckner, Chief Banking Officer, Regional Banking, Western Alliance Bank. “Our new Private Client Group takes this commitment to the next level, bringing high-net-worth (HNW) customers and their other trusted advisors a banking group dedicated to elevating their experience. This is concierge banking for affluent clients who prize access, exclusivity and ease — in banking and all areas of their lives.”

In addition to offering these services to the Bank’s current clients, the Western Alliance Bank Private Client Group is connecting with individuals through their other trusted advisors — including those in wealth management and investing, accounting, legal, insurance and other advisory fields.

“Our value proposition to advisors is clear: This is an opportunity to extend your standard of care by offering an exceptional banking and mortgage experience to your clients,” said John Maguire, Head of Market Banking and San Diego Market Head, Western Alliance Bank. “Importantly, Western Alliance offers customized solutions without competing on investment advice because we do not provide asset allocation or financial planning. Our focus

remains solely on delivering top-tier banking products and services, including cash management, credit, lending and other banking solutions. This means no competition for advisory fees, just a collaborative approach built on stellar service.”

Already, the team in Private Client Banking is finding success with its Private Client Mortgage product, which launched earlier in 2025. Now, full-service banking brings HNW customers more of the tailored products they want and need, delivered with white-glove service by a banking group dedicated to exceeding their expectations.

About Western Alliance Bank

With more than \$85 billion in assets, Western Alliance Bancorporation is one of the country's top-performing banking companies. Its primary subsidiary, Western Alliance Bank, Member FDIC, offers a full spectrum of tailored commercial banking solutions and consumer products, all delivered with outstanding service by banking and mortgage experts who put customers first. Major accolades include being ranked as a top U.S. bank in 2024 by American Banker and Bank Director and receiving #1 rankings on Extel's (formerly Institutional Investor's) All-America Executive Team Midcap Banks 2024 for Best CEO, Best CFO and Best Company Board of Directors. Serving clients across the country wherever business happens, Western Alliance Bank operates individual, full-service banking and financial brands with offices in key markets nationwide. For more information, visit **Western Alliance Bank**.

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Source: Western Alliance Bancorporation