

Western Alliance Bank Adds Todd Popovich to Los Angeles-Based CRE Team

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LOS ANGELES--(BUSINESS WIRE)-- **Western Alliance Bank** today announced that distinguished commercial real estate veteran Todd Popovich has joined the company as Managing Director for Institutional Commercial Real Estate Finance, California.

Todd Popovich joins Western Alliance Bank's CRE Team in Los Angeles

In this role, Popovich is responsible for driving strategic growth while navigating today's evolving commercial real estate markets. At Western Alliance, he leads a client-

focused team focused on delivering financing across all real estate product types and entity structures throughout California.

"This strategic appointment marks a major step forward in our goal to strengthen our presence within California markets that have great potential yet have been underserved by existing offerings," said Ericka LeMaster, head of institutional commercial real estate for Western Alliance Bank. "With his strong ties among communities in Southern California and the Bay Area, Todd is uniquely qualified to support Western Alliance teams as we strategically expand to serve growing client demand for tailored commercial real estate financing solutions."

Over his 30-year career, Popovich has held leadership positions for more than 20 years, with an emphasis on direct relationship management, for banking organizations in San Francisco and Los Angeles. He previously held roles with the Large Corporate Real Estate Group at formerly Bank One (now JP Morgan Chase) and with Wells Fargo, where he began with the Real Estate Banking Group in San Francisco, later relocating to Los Angeles in 2003 to lead the region as executive vice president. In 2018, he joined HSBC as regional head, based in Los Angeles, focusing on larger institutional and international sponsors and institutional real estate across the country.

Popovich serves on the City of Hope Executive Board of the Los Angeles Real Estate & Construction Council and the Finance Committee of Westwood Presbyterian Church. He is a past member of the USC Lusk Center for Real Estate Executive Committee and has been involved with ICSC, NAIOP and the Urban Land Institute.

Western Alliance Commercial Real Estate, a national banking group within Western Alliance Bank, Member FDIC, delivers tailored CRE and construction financing solutions to clients for all asset classes, wherever business happens.

To learn more about Western Alliance Bank, visit www.westernalliancebancorporation.com.

About Western Alliance Bank

With more than \$85 billion in assets, Western Alliance Bancorporation is one of the country's top-performing banking companies. Its primary subsidiary, Western Alliance Bank, Member FDIC, offers a full spectrum of tailored commercial banking solutions and consumer products, all delivered with outstanding service by banking and mortgage experts who put customers first. Major accolades include being ranked as a top U.S. bank in 2024 by American Banker and Bank Director and receiving #1 rankings on Extel's (formerly Institutional Investor's) All-America Executive Team Midcap Banks 2024 for Best CEO, Best CFO and Best Company Board of Directors. Serving clients across the country wherever business happens, Western Alliance Bank operates individual, full-service banking and financial brands with offices in key markets nationwide. For more information, visit **Western Alliance Bank**.

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